CELEBRATING

National Franchise Sales

40 YEARS

National Franchise Sales Resale Team

Jerome J. Thissen
President | Founder

Michael J. Ingram
Vice President

Alan F. Gallup
Principal

John Lukac
Partner

Denise Bell
Associate Partner

Connie Jones
Sr. Managing Director

Helen M. Trent
Sr. Managing Director

Rebecca Black
Advisor | CFE

Barry Burke
Managing Director

Michael Deegan
Managing Director

Ellen Hui
Managing Director

Jeff Jones
Advisor

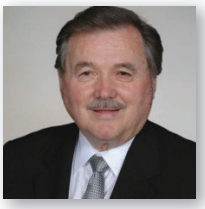
Richard Kowalski
Advisor

Ritchie Labate
Advisor

Brittany Solaas
Associate Advisor

Darren Utley
Advisor

Cathryn Vallevieni
Advisor

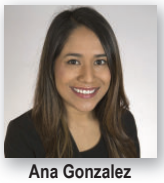


Paul Wilmoth
Managing Director

Lisa Burke
Brand Development Sp.

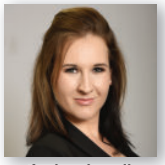
Paula Parrish
Marketing Manager

Megan Black
Transaction Manager



Ana Gonzalez
Office Coordinator

Ron Johnson
Lead Generation Sp.



Andrea Lovell
Executive Assistant

Alana McGinnis
Project Coordinator

Heidi Price-Knudsen
Transaction Processor

949-428-0480 | www.nationalfranchisesales.com

Left to right: **John Lukac**, *Partner* | **Michael J. Ingram**, *Vice President* | **Jerome J. Thissen**, *President & Founder*
Alan F. Gallup, *Principal* | **Denise Bell**, *Associate Partner*

Transaction Management based on Unparalleled Knowledge & Experience

Both Large and Small Franchise Companies have discovered the benefits of engaging National Franchise Sales

Secure market value | Hands-on commitment by NFS team from valuation to day of transfer

Database of 90k+ Franchise Owners and Industry Professionals

Save on attorney and professional fees by NFS spearheading the entire transaction

Success fee based - NFS earns commission upon consummation of transaction

National Franchise Sales

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NFS@NATIONALFRANCHISESALES.COM
@NFSresales

Celebrating 40 Years

Building on Success ... Looking to the Future

I started NFS in 1978 because with the first restaurant franchise I sold independently, I recognized that franchise financial statements were unique and called for a consistency that could work across brands.

No other company existed at the time to facilitate the requirements of the franchisor, the desires of the buyers and the needs of the sellers.

In developing a resource for sellers of existing franchise businesses, NFS created a new category and specialized field in the industry.

At 40 years, NFS continues its tradition of ground-breaking innovation through strategic collaborations and the creation of proprietary technologies.

Our forward-thinking business model is poised to meet the changes and challenges of tomorrow's franchise market.

Jerome J. Thissen, President & Founder

SPECIALIZING IN THE RESALE OF FRANCHISE BUSINESSES SINCE 1978

Over 500 Years of Combined Franchise Experience

www.nationalfranchisesales.com

CELEBRATING 40 YEARS

National Franchise Sales

"National Franchise Sales has built quite a team. There isn't a business brokerage firm that is as knowledgeable about the franchise business, has the experience and expertise sellers can rely on to get market value for their franchise company, nor has the highest ethical standards than NFS. I'd heartily recommend National Franchise Sales to franchise business owners contemplating a sale"

John Hamburger, President
Franchise Times / Restaurant Finance Monitor

"I'm happy and confident to recommend the services of National Franchise Sales to Buyers or Sellers considering utilizing their services. After experiencing how seamless they orchestrated this transaction I would not be willing to do another transaction without them on my side."

Bryce Olson, BTO Investments, Inc.
36 Unit Carl's Jr. Franchisee

We consider National Franchise Sales an essential Brand partner. They handle routine and special needs transactions with skill and professionalism. They invest the time to know our system, our franchisees and our processes, finding buyers and designing transactions which have the greatest possibility of succeeding in an optimal time. I don't hesitate calling on them for advice and assistance nationwide.

Tim Flemming
Senior Vice President, Denny's, Inc.

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